Northern Utilities, Inc.
New Hampshire Division
Winter Season 2011-2012 Cost of Gas

Tariff Sheets

| Supplement No. 1, Fourth Revised Page 2 <br> Rate Summary |
| :---: |
| Supplement No. 1, Third Revised Page 3 |
| Rate Summary |

Sixty-first Revised Page No. 39
Calculation of proposed Cost of Gas Adjustment

Northern Utilities, Inc.
New Hampshire Division

## CHECK SHEET

The title page and pages i-171 inclusive of this tariff are effective as of the date shown on the individual tariff pages.

| Pages | Revision | Proposed |
| :---: | :---: | :---: |
| Supplement No. 1 Title | Original |  |
| Supplement No. 1 Page 1 | First Revised |  |
| Supplement No. 1 Page 2 | Third Revised | Fourth Revised |
| Supplement No. 1 Page 3 | Second Revised | Third Revised |
| Supplement No. 1 Page 4 | First Revised |  |
| Title | Original |  |
| i | Original |  |
| ii | Third Revised |  |
| iii | Second Revised |  |
| iv | Second Revised |  |
| V | Second Revised |  |
| 1 | Original |  |
| 2 | Original |  |
| 3 | Original |  |
| 4 | Original |  |
| 5 | Original |  |
| 6 | Original |  |
| 7 | Original |  |
| 8 | Original |  |
| 9 | Original |  |
| 10 | First Revised |  |
| 11 | Original |  |
| 12 | Original |  |
| 13 | Original |  |
| 14 | Original |  |
| 15 | Original |  |
| 16 | First Revised |  |
| 17 | First Revised |  |
| 18 | Third Revised |  |
| 19 | Third Revised |  |
| 20 | Fourth Revised |  |
| 20.1 | Original |  |
| 21 | Third Revised |  |
| 21.1 | Original |  |
| 22 | Second Revised |  |
| 23 | Second Revised |  |
| 24 | Second Revised |  |
| 25 | Second Revised |  |
| 26 | Second Revised |  |
| 27 | Second Revised |  |
| 28 | Second Revised |  |
| 29 | Second Revised |  |
| 30 | Second Revised |  |
| 31 | Second Revised |  |
| 32 | Fourth Revised |  |
| 33 | Second Revised |  |
| 34 | Second Revised |  |
| 35 | Second Revised |  |
| 36 | Second Revised |  |

Northern Utilities, Inc.
New Hampshire Division

## CHECK SHEET

The title page and pages i-171 inclusive of this tariff are effective as of the date shown on the individual tariff pages.

Pages
37
37.1
37.2

38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
55-a
55-b
55-c
55-d
55-e
56
57
58
59
60
60-a
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75
76
77

| Revision |
| :--- |
| Third Revised |
| Second Revised |
| First Revised |
| Forty-ninth Revised |
| Sixtieth Revised |
| Twenty-fourth Revised |
| First Revised |
| First Revised |
| Second Revised |
| Third Revised |
| Second Revised |
| First Revised |
| First Revised Revised |
| First Revised |
| First Revised |
| First Revised |
| First Revised |
| First Revised |
| Second Revised |
| Second Revised |
| Second Revised |
| First Revised |
| First Revised |
| Original |
| Original |
| Original |
| Fifteenth Revised |
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| Second Revised |
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Original

Northern Utilities, Inc.
New Hampshire Division

## CHECK SHEET

The title page and pages i-171 inclusive of this tariff are effective as of the date shown on the individual tariff pages.

Pages

78
79
80
81
82
83
84
85
86
87
88
89
90
91
92
93
94
95
96
97
98
99
99-a
100
101
102
103
104
105
106
107
108
109
110
111
112
113
114
115
116
117
118
119
120
121
122
122-a
123
124

Revision Proposed
Second Revised
Original
Second Revised
Original
Second Revised
Original
Second Revised
Original
Second Revised
Original
Second Revised
Original
Second Revised
Original
Second Revised
Original
Fifty-second Revised
Fifty-second Revised
Forty-first Revised
First Revised
First Revised
Eleventh Revised
Eighteenth Revised
Original
Original
Original
Original
First Revised
Original
Original
Original
Original
Original
Original
Original
Original
Original
Original
Original
Original
Original
Original
Original
Original
First Revised
First Revised
Original
Original
First Revised

Northern Utilities, Inc.
New Hampshire Division

## CHECK SHEET

The title page and pages i-171 inclusive of this tariff are effective as of the date shown on the individual tariff pages.

| Pages | Revision |
| :--- | :--- |
|  | Proposed |
| 125 | First Revised |
| 126 | First Revised |
| 127 | First Revised |
| 128 | First Revised |
| 129 | First Revised |
| 130 | First Revised |
| 131 | First Revised |
| 132 | First Revised |
| 133 | First Revised |
| 134 | First Revised |
| 135 | First Revised |
| 136 | First Revised |
| 137 | First Revised |
| 138 | First Revised |
| 139 | First Revised |
| 140 | First Revised |
| 141 | First Revised |
| 142 | First Revised |
| 143 | First Revised |
| 144 | First Revised |
| 145 | First Revised |
| 146 | First Revised |
| 147 | First Revised |
| 148 | First Revised |
| 149 | First Revised |
| 150 | First Revised |
| 151 | First Revised |
| 152 | First Revised |
| $152-a$ | Original |
| 153 | Second Revised |
| 154 | Eleventh Revised |
| 155 | Original |
| 156 | Original |
| 157 | Original |
| 158 | Original |
| 159 | Original |
| 160 | Original |
| 161 | Original |
| 162 | Original |
| 163 | Original |
| 164 | Original |
| 165 | Original |
| 166 | Original |
| 167 | Original |
| 168 | Original |
| 169 | Tenth Revised |
| 170 | Original |
| $170-a$ | Original |
| $170-b$ | Fourth Revised |
|  |  |

Northern Utilities, Inc.
New Hampshire Division

## CHECK SHEET

The title page and pages i-171 inclusive of this tariff are effective as of the date shown on the individual tariff pages.

Pages Revision Proposed
171
First Revised

## NORTHERN UTILITIES, INC. - NEW HAMPSHIRE DIVISION WINTER SEASON RESIDENTIAL RATES

|  | Winter Season <br> November 2011 - April 2012 | Tariff <br> Rates (1) | Total Delivery Rates (Includes LDAC) | Total Billed Rates <br> Tariff Rates, LDAC Plus Cost of Gas |
| :---: | :---: | :---: | :---: | :---: |
| Residential Heating | Tariff Rate R 5: <br> Monthly Customer Charge <br> First 50 therms <br> All usage over 50 therms LDAC <br> Gas Cost Adjustment: <br> Cost of Gas | $\begin{array}{r} \$ 9.50 \\ \$ 0.4395 \\ \$ 0.3283 \\ \$ 0.0440 \\ \$ 1.2961 \end{array}$ | $\begin{aligned} & \quad \$ 9.50 \\ & \$ 0.4835 \\ & \$ 0.3723 \end{aligned}$ | $\begin{aligned} & \quad \$ 9.50 \\ & \$ 1.7796 \\ & \$ 1.6684 \end{aligned}$ |
| Residential Heating Low Income | Tariff Rate R 10: <br> Monthly Customer Charge <br> First 50 therms <br> All usage over 50 therms LDAC <br> Gas Cost Adjustment: <br> Cost of Gas | $\begin{array}{r} \$ 3.80 \\ \$ 0.1934 \\ \$ 0.1489 \\ \$ 0.0440 \\ \\ \$ 1.2961 \end{array}$ | $\begin{aligned} & \$ 0.23744^{\$ 3.80} \\ & \$ 0.1929 \end{aligned}$ | $\begin{aligned} & \quad \$ 3.80 \\ & \$ 1.5335 \\ & \$ 1.4890 \end{aligned}$ |


| Residential Non-Heating | Tariff Rate R 6: <br> Bi-monthly Customer Charge <br> First 20 therms <br> All usage over 20 therms <br> Monthly Customer Charge <br> First 10 therms <br> All usage over 10 therms <br> LDAC <br> Gas Cost Adjustment: <br> Cost of Gas | $\$ 19.00$ $\$ 0.4360$ $\$ 0.3375$ $\$ 9.50$ $\$ 0.4360$ $\$ 0.3375$ $\$ 0.0440$ $\$ 1.2961$ | $\quad \$ 19.00$ <br> $\$ 0.4800$ <br> $\$ 0.3815$ <br> $\$ 9.50$ <br> $\$ 0.4800$ <br> $\$ 0.3815$ | $\quad \$ 19.00$ <br> $\$ 1.7761$ <br> $\$ 1.6776$ <br> $\$ 9.50$ <br> $\$ 1.7761$ <br> $\$ 1.6776$ |
| :---: | :---: | :---: | :---: | :---: |
| Residential Non-Heating Low Income | Tariff Rate R 11: <br> Bi-monthly Customer Charge <br> First 20 therms <br> All usage over 20 therms <br> Monthly Customer Charge <br> First 10 therms <br> All usage over 10 therms <br> LDAC <br> Gas Cost Adjustment: <br> Cost of Gas | $\begin{array}{r} \$ 13.80 \\ \$ 0.3377 \\ \$ 0.2628 \\ \\ \$ 6.90 \\ \$ 0.3377 \\ \$ 0.2628 \\ \$ 0.0440 \\ \$ 1.2961 \\ \hline \end{array}$ | $\quad$$\$ 13.80$ <br> $\$ 0.3817$ <br> $\$ 0.3068$ <br> $\$ 6.90$ <br> $\$ 0.3817$ <br> $\$ 0.3068$ | $\quad \$ 13.80$ <br> $\$ 1.6778$ <br> $\$ 1.6029$ <br> $\$ 6.90$ <br> $\$ 1.6778$ <br> $\$ 1.6029$ |

(1) Includes temporary rate adjustment of \$0.0293

Issued: February 24, 2012 Effective: With Service Rendered On and After March 1, 2012

Issued by:
Title:

MKhceles Treasurer

Authorized by NHPUC Order No. 25,282 in Docket No. DG 11-207, dated October 28, 2011.

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION

## WINTER SEASON C\&I RATES



| C\&I Low Annual/Low Winter | Tariff Rate G 50: |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Monthly Customer Charge |  | $\$ 18.70$ |  |
|  | First 75 therms | $\$ 18.70$ | $\$ 18.70$ |  |
|  | All usage over 75 therms | $\$ 0.3311$ | $\$ 0.3544$ | $\$ 1.4900$ |
|  | LDC | $\$ 0.2262$ | $\$ 0.2495$ | $\$ 1.3851$ |
|  | Gas Cost Adjustment: | $\$ 0.0233$ |  |  |
|  | Cost of Gas | $\$ 1.1356$ |  |  |



| C\&I Medium Annual/Low Winter | Tariff Rate G 51: |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Monthly Customer Charge | $\$ 60.30$ | $\$ 60.30$ | $\$ 60.30$ |
|  | First 1300 therms | $\$ 0.2155$ | $\$ 0.2388$ | $\$ 1.3744$ |
|  | All usage over 1300 therms | $\$ 0.1760$ | $\$ 0.1993$ | $\$ 1.3349$ |
|  | LDC | $\$ 0.0233$ |  |  |
|  | Gas Cost Adjustment: |  |  |  |
|  |  |  |  |  |



| C\&I High Annual/Low Winter | Tariff Rate G 52: | $\$ 254.00$ | $\$ 254.00$ | $\$ 254.00$ |
| :--- | :--- | :--- | :--- | :--- |
|  | Monthly Customer Charge |  |  |  |
|  | All usage <br> LDC | $\$ 0.1555$ | $\$ 0.1788$ | $\$ 1.3144$ |
|  | Gas Cost Adjustment: <br> Cost of Gas | $\$ 1.1356$ |  |  |

(1) Includes temporary rate adjustment of $\$ 0.0293$

Issued: February 24, 2012
Effective: With Service Rendered On and After March 1, 2012

Issued by:
Title:

Methciles Treasurer

Authorized by NHPUC Order No. 25,282 in Docket No. DG 11-207, dated October 28, 2011.

## CALCULATION OF FIRM SALES COST OF GAS RATE

Period Covered: November 1, 2011 - April 30, 2012

| (Col 1) | (Col 2) | (Col 3) |  |
| :---: | :---: | :---: | :---: |
| Total Anticipated Direct Cost of Gas | \$28,899,546 |  |  |
| Projected Prorated Sales (11/01/11-04/30/12) | 28,614,458 |  |  |
| Direct Cost of Gas Rate |  | \$1.0100 | per therm |
| Demand Cost of Gas Rate | \$14,697,036 | \$0.5136 | per therm |
| Commodity Cost of Gas Rate | \$14,202,510 | \$0.4963 | per therm |
| Total Direct Cost of Gas Rate | \$28,899,546 | \$1.0099 | per therm |
| Total Anticipated Indirect Cost of Gas | \$2,112,605 |  |  |
| Projected Prorated Sales (11/01/11-04/30/12) | 28,614,458 |  |  |
| Indirect Cost of Gas |  | \$0.0738 | per therm |
| TOTAL PERIOD AVERAGE COST OF GAS |  | \$1.0837 | per therm |
| Period Ending Under-collection as determined on 12/22/11 | \$1,413,303 |  |  |
| PROJECTED SALES (01/01/12-04/30/12) | 19,551,177 |  |  |
| PER UNIT CHANGE IN COST OF GAS (01/01/12-04/30/12) | \$0.0723 |  |  |
| Period Ending Under-collection as determined on 2/23/12 | \$1,115,973 |  |  |
| PROJECTED SALES (03/01/12-04/30/12) | 7,962,551 |  |  |
| PER UNIT CHANGE IN COST OF GAS (03/01/12-04/30/12) | \$0.1402 |  |  |


| RESIDENTIAL COST OF GAS RATE - 03/01/12 | COGwr | \$1.2961 |
| :--- | :--- | :--- |
|  | per therm |  |


| COM/IND LOW WINTER USE COST OF GAS RATE - 03/01/12 | COGwI | \$1.1356 |
| :--- | :--- | :--- | per therm | Maximum (COG+25\%) |
| :--- |


| COM/IND LOW WINTER USE COST OF GAS RATE - 11/01/11 | $\$$ | 0.9232 |
| :--- | :--- | :--- |
| CHANGE IN PER UNIT COST | $\$$ | 0.0723 |
| COM/IND LOW WINTER USE COST OF GAS RATE - 01/01/12 | $\$$ | 0.9955 |
| CHANGE IN PER UNIT COST | $\$$ | 0.1402 |
| COM/IND LOW WINTER USE COST OF GAS RATE - 03/01/12 | $\$$ | 1.1356 |


| COM/IND HIGH WINTER USE COST OF GAS RATE - 03/01/12 | COGwh |  | \$1.3290 | per therm |
| :---: | :---: | :---: | :---: | :---: |
|  | Maximum (COG+25\%) |  | \$1.3958 |  |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 11/01/11 |  | \$ | 1.1166 |  |
| CHANGE IN PER UNIT COST |  | \$ | 0.0723 |  |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 01/01/12 |  | \$ | 1.1889 |  |
| CHANGE IN PER UNIT COST |  | \$ | 0.1402 |  |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 03/01/12 |  | \$ | 1.3290 |  |

Issued: February 24, 2012
Effective Date: March 1, 2012
Authorized by NHPUC Order No. 25,282 in Docket No. DG 11-207, dated October 28, 2011.

Issued By:


Supplement No. 1
NHPUC No. 10 - Gas Third Fourth Revised Page 2
NORTHERN UTILITIES, INC.
Superseding Second Third Revised Page 2

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION SUMMER SEASON C\&I RATES

|  | Summer Season May 2011 - October 2011 | Tariff Rates | Total Delivery Rates (Includes LDAC) | $\begin{gathered} \hline \text { Total Billed Rates } \\ \hline \text { Tariff Rates, LDAC } \\ \text { Plus Cost of Gas } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| C\&I Low Annual/High Winter | Tariff Rate R 5: <br> Monthly Customer Charge First 50 therms All usage over 50 therms LDAC Gas Cost Adjustment: Cost of Gas | $\begin{array}{r} \$ 9.50 \\ \$ 0.4395 \\ \$ 0.3283 \\ \$ 0.0440 \\ \\ \$ 1.1560 \quad \$ 1.2961 \end{array}$ |  $\$ 9.50$ <br> $\$ 0.4835$  <br> $\$ 0.3723$  | $\begin{array}{cc} \text { \$9.50 } & \\ \$ 1.6395 & \underline{\$ 1.7796} \\ \$ 1.5283 & \underline{\$ 1.6684} \end{array}$ |
| C\&I Low Annual/Low Winter | Tariff Rate R 10: <br> Monthly Customer Charge First 50 therms All usage over 50 therms LDAC Gas Cost Adjustment: Cost of Gas | $\begin{array}{r} \$ 3.80 \\ \$ 0.1934 \\ \$ 0.1489 \\ \$ 0.0440 \\ \\ \$ 1.1560 \quad \$ 1.2961 \\ \hline \end{array}$ |  $\$ 3.80$ <br> $\$ 0.2374$  <br> $\$ 0.1929$  | $$ |


(1) Includes temporary rate adjustment of \$0.0293

Issued: December 22, 2011


Authorized by NHPUC Order No. 25,282, in Docket No. DG 11-045, dated April 29, 2011.

## NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION

## SUMMER SEASON C\&I RATES

| Summer Season May 2011 - October 2011 | Tariff <br> Rates | Total Delivery Rates (Includes LDAC) | Total Billed Rates Tariff Rates, LDAC Plus Cost of Gas |
| :---: | :---: | :---: | :---: |
| C\&I Low Annual/High Winter Tariff Rate G 40: <br>  Monthly Customer Charge <br>  First 75 therms <br>  All usage over 75 therms <br>  LDAC <br>  Gas Cost Adjustment: <br>  Cost of Gas | $\begin{array}{r} \$ 18.70 \\ \$ 0.3370 \\ \$ 0.2300 \\ \$ 0.0233 \\ \\ \$ 1.1889 \quad \$ 1.3290 \\ \hline \end{array}$ | $\quad$ \$18.70 $\$ 0.3603$ $\$ 0.2533$ | $$ |
| C\&I Low Annual/Low Winter Tariff Rate G 50: <br>  Monthly Customer Charge <br>  First 75 therms <br>  All usage over 75 therms <br>  LDAC <br>  Gas Cost Adjustment: <br>  Cost of Gas | $\begin{array}{r} \$ 18.70 \\ \$ 0.3311 \\ \$ 0.2262 \\ \$ 0.0233 \\ \\ \$ 0.9955 \quad \$ 1.1356 \\ \hline \end{array}$ | $\quad$ \$18.70 $\$ 0.3544$ $\$ 0.2495$ | $\$ 18.70$  <br> $\$ 1.3499$  <br> $\$ 1.2450$ $\$ 1.4900$ |
| C\&I Medium Annual/High Winter Tariff Rate G 41: <br>  Monthly Customer Charge <br>  All usage <br>  LDAC <br>  Gas Cost Adjustment: <br>  Cost of Gas | $\$ 60.30$$\$ 0.2235$$\$ 0.0233$$\$ 1.1889$$\$ 1.3290$ | $\begin{aligned} & \$ 60.30 \\ & \$ 0.2468 \end{aligned}$ | $\begin{gathered} \$ 60.30 \\ \$ 1.4357 \quad \$ 1.5758 \end{gathered}$ |
| C\&I Medium Annual/Low Winter Tariff Rate G 51: <br>  Monthly Customer Charge <br>  First 1300 therms <br>  All usage over 1300 therms <br>  LDAC <br>  Gas Cost Adjustment: <br>  Cost of Gas | $\begin{array}{r} \$ 60.30 \\ \$ 0.2155 \\ \$ 0.1760 \\ \$ 0.0233 \\ \\ \$ 0.9955 \quad \$ 1.1356 \\ \hline \end{array}$ | \$60.30 $\$ 0.2388$ $\$ 0.1993$ | $\$ 60.30$  <br> $\$ 1.2343$ $\$ 1.3744$ <br> $\$ 1.1948$ $\$ 1.3349$ |
| C\&I High Annual/High Winter Tariff Rate G 42: <br>  Monthly Customer Charge <br>  All usage <br>  LDAC <br>  Gas Cost Adjustment: <br>  Cost of Gas | $\$ 254.00$ <br> $\$ 0.2018$ <br> $\$ 0.0233$ <br> $\$ 1.1889$ | $\begin{array}{r} \$ 254.00 \\ \$ 0.2251 \end{array}$ | $\begin{gathered} \$ 254.00 \\ \$ 1.4140 \quad \$ 1.5541 \end{gathered}$ |
| C\&I High Annual/Low Winter Tariff Rate G 52: <br>  Monthly Customer Charge <br>  All usage <br>  LDAC <br>  Gas Cost Adjustment: <br>  Cost of Gas | $\$ 254.00$ $\$ 0.1555$ $\$ 0.0233$ $\$ 0.9955$ | $\begin{array}{r} \$ 254.00 \\ \text { \$0.1788 } \end{array}$ | $\begin{gathered} \$ 254.00 \\ \$ 1.1743 \quad \$ 1.3144 \end{gathered}$ |
| (1) Includes temporary rate adjustment of \$0.0293 |  |  |  |
| Effective: With Service Rendered On and After January 1, 2012 <br> March1, 2012 <br> Authorized by NHPUC Order No. 25,282, in Docket No. DG 11-207, dated October 28, 2011. |  | Title: Treasurer |  |

## CALCULATION OF FIRM SALES COST OF GAS RATE

Period Covered: November 1, 2011 - April 30, 2012

| (Col 1) | (Col 2) | (Col 3) |  |
| :---: | :---: | :---: | :---: |
| Total Anticipated Direct Cost of Gas | \$28,899,546 |  |  |
| Projected Prorated Sales (11/01/11-04/30/12) | 28,614,458 |  |  |
| Direct Cost of Gas Rate |  | \$1.0100 | per therm |
| Demand Cost of Gas Rate | \$14,697,036 | \$0.5136 | per therm |
| Commodity Cost of Gas Rate | \$14,202,510 | \$0.4963 | per therm |
| Total Direct Cost of Gas Rate | \$28,899,546 | \$1.0099 | per therm |
| Total Anticipated Indirect Cost of Gas | \$2,112,605 |  |  |
| Projected Prorated Sales (11/01/11-04/30/12) | 28,614,458 |  |  |
| Indirect Cost of Gas |  | \$0.0738 | per therm |
| TOTAL PERIOD AVERAGE COST OF GAS |  | \$1.0837 | per therm |
| Period Ending Under-collection as determined on 12/22/11 | \$1,413,303 |  |  |
| PROJECTED SALES (01/01/12-04/30/12) | 19,551,177 |  |  |
| PER UNIT CHANGE IN COST OF GAS (01/01/12-04/30/12) | \$0.0723 |  |  |
| Period Ending Under-collection as determined on 2/23/12 | \$1,115,973 |  |  |
| PROJECTED SALES (03/01/12-04/30/12) | 7,962,551 |  |  |
| PER UNIT CHANGE IN COST OF GAS (03/01/12-04/30/12) | \$0.1402 |  |  |


| RESIDENTIAL COST OF GAS RATE -01/01/12 03/01/12 | COGwr |  | \$1.2961 | per therm |
| :---: | :---: | :---: | :---: | :---: |
|  | Maximum (COG+25\%) |  | \$1.3546 |  |
| RESIDENTIAL COST OF GAS RATE - 11/01/11 |  | \$ | 1.0837 |  |
| CHANGE IN PER UNIT COST |  | \$ | 0.0723 |  |
| RESIDENTIAL COST OF GAS RATE - 012/01/12 |  | \$ | 1.1560 |  |
| CHANGE IN PER UNIT COST |  | \$ | 0.1402 |  |
| RESIDENTIAL COST OF GAS RATE - 03/01/12 |  | \$ | 1.2961 |  |


| COMIIND LOW WINTER USE COST OF GAS RATE -01/01/12 03/01/12 | COGwl |  | \$1.1356 | per therm |
| :---: | :---: | :---: | :---: | :---: |
|  | Maximum (COG+25\%) |  | \$1.1540 |  |
| COM/IND LOW WINTER USE COST OF GAS RATE - 11/01/11 |  | \$ | 0.9232 |  |
| CHANGE IN PER UNIT COST |  | \$ | 0.0723 |  |
| COM/IND LOW WINTER USE COST OF GAS RATE - 01/01/12 |  | \$ | 0.9955 |  |
| CHANGE IN PER UNIT COST |  | \$ | 0.1402 |  |
| COM/IND LOW WINTER USE COST OF GAS RATE - 03/01/12 |  | \$ | 1.1356 |  |
| COM/IND HIGH WINTER USE COST OF GAS RATE -01/01/12 03/01/12 | COGwh |  | \$1.3290 | per therm |
|  | Maximum (COG+25\%) |  | \$1.3958 |  |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 11/01/11 |  | \$ | 1.1166 |  |
| CHANGE IN PER UNIT COST |  | \$ | 0.0723 |  |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 01/01/12 |  | \$ | 1.1889 |  |
| CHANGE IN PER UNIT COST |  | \$ | 0.1402 |  |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 03/01/12 |  | \$ | 1.3290 |  |



Authorized by NHPUC Order No. 25,282 in Docket No. DG 11-207, dated October 28, 2011.

